

ATRI Insurance Services Has Been Acquired By Platinum Specialty Underwriters

IAP Served As Exclusive Financial Advisor To ATRI Insurance Services, LLC (“ATRI”)



Has Been Acquired By



The undersigned acted as exclusive financial advisor to ATRI Insurance Services, LLC



December 2024

Transaction Overview

- **Platinum Specialty completed the acquisition of ATRI Insurance Services, LLC**
 - Terms of the transaction are not disclosed
- **Overview of ATRI Insurance Services, LLC**
 - ATRI is an MGA specializing in management and professional liability programs
 - Founded in 2020 and headquartered in NJ, with an additional office in NY
 - Led by industry veterans, Greg Flood and Russell Fierstein
 - Policies are issued by FAIRCO
- **Overview of Platinum Specialty Underwriters**
 - Platinum Specialty is an MGU platform distributing through the Wholesale channel
 - *Subsidiary of XPT Group LLC, a portfolio company of B.P. Marsh & Partners PLC*
 - Platinum Specialty underwrites a variety of programs including:
 - *Trucking, Excess Trucking, Excess Liability, Construction, and Bars & Taverns*

Insurance Advisory Partners' Role

- **IAP was retained as exclusive financial advisor to ATRI**
- **Assisted ATRI in considering strategic alternatives**
- **Managed a detailed due diligence process**
- **Assisted in negotiating final transaction terms**
- **Provided objective advice and insight throughout the process**

